

# CASE STUDY: + American Lung Association.





**Champions Unite** created buzz as a **first**of-its-kind livestream event held on March 25, 2021 in Southern California.

With the support of Collidescope.io, **American Lung Association surpassed** fundraising goals and received unprecedented awareness in the region.

Due to event success, ALA has unlocked **new opportunities** to increase their mission impact throughout their communities.



\$340K

**Funds** raised

**Corporate Partners** 



\$105

**Average Individual** Donation



**Influencer Partners** 



4M+\*

Social Reach



1,000+

Viewership



130+

Social Media Posts & **Stories** 



13%

**Direct Expense Ratio** 



### CASE STUDY: WE GOOD

#### THE RESULTS

From April to December 2020, **Collidescope** helped **We The Good** successfully deploy and measure various social media campaigns and content initiatives that increased their reach, as well as the reach of the causes they support.

By establishing the organization as a central facilitator for their curated causes, it allowed them to drive increases in engagement and funds raised.

Utilizing Collidescope's services and technology, We The Good drove visits and donors from 60 countries and created a blueprint for success they will continue to follow into 2021 and beyond.



Funds Raised \$145,480



Average Donation \$544



\*Social Reach
5,400,000



Corporate Partners



Influencer Partners



Posts & Stories

100+





## CASE STUDY: Make A-Wish.





May 29<sup>th</sup>, 2021 marked **World Wish Day** for the **Make-A-Wish Foundation**. To celebrate the annual event, each chapter was to organize a video game streaming event.

With the support of **Collidescope.io**, **Make-A-Wish Greater Los Angeles** was able to seamlessly organize a weeklong event to raise funds and awareness for their organization.

**Collidescope.io**'s **Stream FTW** event was one of the top funded **World Wish Day** events in the nation, driven by the enormous viewership and reach Collidescope.io was able to create for this virtual event.



\$21.5K

**Funds Raised** 



Brand Partners



\$89

Average Individual Donation



Streaming Partners



242

**Donations** 



60+
Social Media
Posts and Stories



1.5M+

Viewership

9.5%
Direct Expense
Ratio











## **CASE STUDY:**



Dave Thomas Foundation for Adoption<sup>®</sup>

The Dave Thomas Foundation For Adoption was looking for new ways to grow their social media following on Instagram.

Collidescope.io developed an influencer strategy that aligned with The Dave Thomas Foundation For Adoption brand by identifying influencers that were either adopted or were foster/adoption families.

Not only did the campaign deliver exceptional results for the main KPIs of increasing their social media following, but the campaign also generated significant increases in downstream website activity as well.



1,226%

**Follower Growth** 



44%

**Impression Growth** 



**87**%

**Engagement Growth** 



884%

**Actions Growth** 



79%

Instagram-related Website Visitors



31%

Website Pageviews



682%

Thank You Page Visits



104%

Resource Orders



# CASE STUDY: ESENVIRON SCO



#### **Environmental Change-Maker Series**

The Environmental Scouts (ES) formed as a 501(c)(3) in early 2020 following the initial COVID-19 lockdowns with the goal to improve environmental education and awareness for youth. By developing a platform to consolidate the curriculum and grass roots work being done by so many great organizations, it is more efficient to publicize and gain public and social influencer support for these organizations a a whole.

Utilizing Collidescope's methodologies and support, ES launched its first-ever "Environmental Change-Maker Series" in Summer 2020. An initial group of eight non-profit groups, with an aggregated social reach (Instagram, FaceBook, Twitter, YouTube) of approximately 500,000 followers, were highlighted and **Collidescope** was able to calculate and quantify the value. This measurement can be used to sell-through a higher-reach opportunity for both Corporate Social **Responsibility** or **Foundation** financial support for future Series and improved amplification with the support of social media influencers.



the 2020 Environmental Scouts Impact Statement



















